

DYK

- SBA's Administrator announced the closure of the Paycheck Protection Program on 5/31. The PPP has provided nearly \$800 billion to small businesses and nonprofits across the nation, fueling the economy by supporting over 8.5 million small businesses and non-profits.
- Overall NH small businesses and non-profits received 41,358 loans totaling \$3.7B in relief funding through the Paycheck Protection Program.
- More than 13,000 SVOG applications totaling approximately \$11 billion have been received.
- EIDL is still open for [applications here](#) through Dec 31st and Targeted and Supplemental Advances are available if your business is in a low income areas and can show a loss of revenues.

Public Service Recognition Week, May 2-8

Public Service
Recognition Week
May 2-8, 2021



The week of May 2-8 honors the men and women who serve as federal, state, county and local government employees.

Coed Sportswear Pivot to New Opportunities with the Help of the NH SBA and NH SBDC

Coed Sportswear, Inc. is a full-service apparel re-branding company that began in 1990 by two college students that ultimately put this company on the map in the 90s with their trademarked t-shirt 'Coed Naked'. Founder Mark Lane and his current partner Selim Tobey are no strangers to the SBA programs. Coed has worked with the NH Small Business Development Center from the company's inception in 1990 and have continued that relationship throughout the years as they grew and refocused their business model.

[READ the STORY HERE](#)



Employer Spotlight



Jilan Hall-Johnson
Sassy Biscuit Restaurant
Dover, NH and Billings, MT

When you meet Jilan Hall-Johnson you instantly recognize that she is driven as well as passionate about food and family. The love of food and cooking started at an early age where she would often be found in the kitchen cooking with her family. This passion led her to culinary school and she also continued her education and received her master's degree in Social Psychology. As a young adult, she was living in San Diego where she met and married her USMC husband DeMarco. DeMarco's military career enabled their family to travel across the country from coast to coast, giving them the opportunity to sample and savor the best cuisine in different regions of the country. Although full of various experiences, these many moves could be a challenge for Jilan as she had to leave jobs with every new re-assignment. When DeMarco was re-assigned to Billings, MT, Jilan was having a hard time finding a position that suited her. This is when she decided that it was time to take her career into her own hands and began the journey of owning her own business. What started as a fun idea of making biscuit waffles for her kids suddenly blossomed into a unique food venture. While Jilan was equipped with lots of ideas and recipes, she also knew she needed help on the business ownership side of things to make this dream a reality. She reached out to the SBA and was referred to the local Veterans Business Outreach Center (VBOC) for business advising. The VBOC offered her support and was committed to help her succeed as a military spouse. Her VBOC Advisor also introduced her to the Montana Small Business Development Center (MT SBDC) office where she received help with her business plan, selecting a location, capital, and everything in between.

[Read Jilan's Story Here](#)

SBA Loans
May 2021

54- Loans	\$23.4 MM
41- 7A	\$14.6 MM
13- 504	\$ 8.8 MM
13- 3rd Party	\$10.5 MM

YTD

October 2020 - May 2021

320- Loans	\$117.4 MM
226-7A	\$77.5 MM
85- 504	\$39.0 MM
85- 3rd Party	\$51.2 MM
9- Microloans	\$ 354 M

Government Contracting is BIG Business
Contracts Awarded in NH

October—May

Small Business	\$ 240.5 MM
Veteran	\$ 30.6 MM
Woman- Owned	\$ 29.1 MM
Service Disabled Vets	\$ 25.9 MM
Small Disadvantaged	\$ 25.8 MM
8 (a)	\$ 12.4 MM
HUBZone	\$ 4.3 MM

(DOD Reporting is delayed by 90 days)

ICYMI

- Our SBA NH office held many Restaurant Revitalization Fund (RRF) webinars with our resource partners, chambers of commerce, multiple town EDS, associations, veterans and minority coalition groups to prepare these groups for the RRF application process and the May 24th deadline.

- May 10th- NH SBA, NH SBDC, NH PTAC, and their teams successfully participated in the first ever virtual '2021 Annual Matchmaking Event.' With six virtual training sessions with over 120 participants and with topics in Surety Bonding, Exporting and Manufacturing, and Cyber Security. There were over 300 successful one-on-one matched appointments between the small business participants and over 30 exhibitors from federal agencies, large prime contractors and small business resources.

Matchmaker Recorded
Training Sessions

[Making the Most of the Matchmaker with the Right Prep & Follow-up](#)

[What Government Contracting Certifications Make Sense for Your Business](#)

[Up Your Game with Increased Bonding Capacity and Contract Financial Capabilities](#)

[Cyber Security - What you need to know NOW](#)

[What Labor Laws are Lurking in your Government Contracts?](#)

- May 18th- Tuesday Belanger (LRS) of 'Tuesday Talks' joined USDA-RD in discussing programs that help small businesses in rural areas. They advised business owners on loans and tax credits offered from both SBA and USDA. Special guests included two rural small businesses that benefited from the programs.

June 23rd-24th
[Boots to Business for Veterans & Families](#)

Join us September 13-15 at a National Small Business Week Virtual Summit to recognize the resiliency, resolve, and renewal of America's 30 million small businesses on the road to a healthier economic recovery. More details to follow at

[National Small Business Week Virtual Summit](#)

Download the [June Events PDF here](#)
